



Monterrey, N.L., Mexico January 12th, 2015

Mr. Curtis,

In response to your request for a reference on your Variable flow nozzle we are pleased to give you our highest complements. The thermal performance is unequalled and the ability for the nozzle to automatically accommodate varying water flow rates has allowed us to create a product that has been very well received in Mexico.

Industrial Mexicana is a major manufacturer of cooling towers located in Monterrey, Mex. We have utilized the Global Opportunities Variable Flow nozzle for 5 years and have purchase approximately 2,000 nozzles per year. The nozzle is standard equipment in all of our cooling towers. The Variable Flow nozzle has allowed us to differentiate our cooling towers from our competitors and we are extremely pleased with the results.

Best Regards.,

Helio L. Torres
Procurement Mgr.